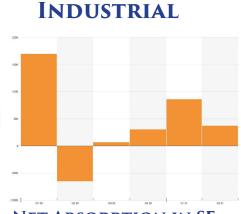
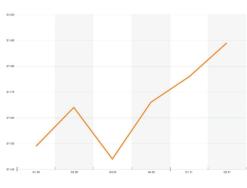
VISTA MARKET REPORTS AND COMPS 2021 FIRST QUARTER REPORT



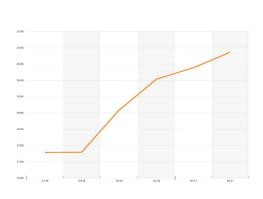




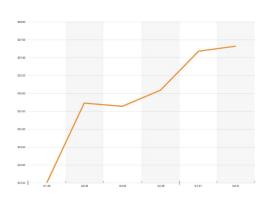
NET ABSORPTION IN SF

GROSS ASKING RENT PSF

YTD SALES AND LEASING SNAP SHOT				
Average Market Cap Rate	5.5%	YTD Net Absorption PSF	86,052	
Average Asking Sales Price PSF	\$190	Available SF	1,429,264	
Average Monthly Asking Rent PSF	\$0.98	Vacancy Rate	7.1%	
Inventory Buildings	529	Inventory SF	13,067,654	







VACANCY RATES

NET ABSORPTION IN SF

GROSS ASKING RENT PSF

YTD SALES AND LEASING SNAP SHOT				
Average Market Cap Rate	6.4%	YTD Net Absorption PSF	(6,467)	
Average Asking Sales Price PSF	\$274	Available SF	415,729	
Average Monthly Asking Rent PSF	\$2.27	Vacancy Rate	19.9%	
Inventory Buildings	177	Inventory SF	1,804,456	

STATISTICS AND GRAPHS BASED ON INFORMATION PROVIDED BY COSTAR REALTY INFORMATION INC. 5.3.2021

SAN DIEGO COMMERCIAL

TIM CLEPPER - PRESIDENT 380 S. MELROSE DR., SUITE 367, VISTA, CA 92081

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RECENTLY SOLD IN VISTA



2611 Business Park Dr. Sale Date: 04/05/2021 Sale Price: \$27,000,000 (\$215.11/PSF) 125,516 SF - Manufacturing



1390 Aspen Way Sale Date: 11/20/2020 Sale Price: \$11,360,000 (\$166.52/PSF) 68,222 SF - Manufacturing



2540 Pioneer Ave. Sale Date: 02/25/2021 Sale Price: \$2,555,000 (\$233.55/PSF) 10,940 SF - Manufacturing



1 Viper Way Sale Date: 02/09/2021 Sale Price: \$26,100,000 (\$128.67/PSF) 202,844 SF - Flex/Light Mfg.



1305 Hot Springs Way Sale Date: 12/21/2020 Sale Price: \$2,650,000 (\$191.34/PSF) 13,850 SF - Flex/Light Manufacturing



2375 La Mirada Dr. Sale Date: 01/04/2021 Sale Price: \$1,514,500 (\$204.00/PSF) 7,424 SF - Warehouse

Sales Comps based on information provided by CoStar Realty Information Inc. 4.29.2021

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ON THE MARKET FOR SALE IN VISTA



2401 Dogwood Way, Bldg. 1 8,572 SF - Warehouse \$2,143,000 (\$250.00/PSF)



2405 Dogwood Way, Bldg. 2 7,536 SF - Warehouse \$1,884,000 (\$250.00/PSF)



2425 La Mirada Dr. 29,475 SF -Manufacturing Call For Pricing



1385 Park Center Dr. 46,031 SF - Light Manufacturing Call For Pricing



2465 Coral St. 26,206 SF - Distribution \$4,905,000 (188.47/PSF)



3280 Corporate View 59,828 SF - Warehouse \$11,000,000 (\$183.86/PSF)



2641 La Mirada Dr. 29,122 SF - Manufacturing Call For Pricing



2640 Progress St. 33,804 SF - Manufacturing \$6,600,000 (\$195.24/PSF)

For sale availability based on information provided by CoStar Realty Information Inc. 04.29.2021 Photos adapted from CoStar Flyers and Website

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No warranty or representation is made to the accuracy of the foregoing information. Terms of sale or lease and availability are subject to change or withdrawal without notice.

ON THE MARKET FOR LEASE IN VISTA



2340 Cousteau Ct. 134,299 SF - Manufacturing \$1.05/NNN



1280 Activity Dr. 6,508 SF - Manufacturing \$1.05/MG



1281 Activity Dr. 9,983 SF - Manufacturing \$1.05/IG



2445 Grand Ave. 23,500 SF - Manufacturing \$0.98/NNN



2401 Dogwood Way, Bldg. 1 8,572 SF - Warehouse \$1.15/NNN



2384 La Mirada Dr. 17,819 SF - Warehouse Call For Pricing



3280 Corporate View 59,828 SF - Warehouse \$1.05/NNN



2405 Dogwood Way, Bldg. 2 7,536 SF - Warehouse \$1.15/NNN

Lease availability based on information provided by CoStar Realty Information Inc. 04.29.2021

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